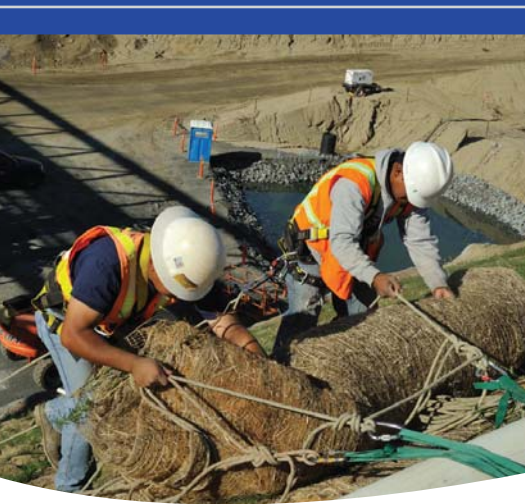




Pride, Quality, and  
Commitment to Excellence...



**Martin Brothers**  
*Construction*

PROVIDING SOLUTIONS TO:

PARTNER | DEVELOP | DESIGN | CONSTRUCT



## Executive Summary

- 8(a) and HUBZone Certified
- Proven Commitment to Safety
- Ability to Self-Perform
- Strong Teaming/Partnering Alliances
- Experienced Staff/Past Performance
- Financial Strength/Bonding Capacity

*All make the Martin Brothers Team a clear choice.*

*Pride, Quality, and Commitment to Excellence* - For Martin Brothers Construction, this is more than a tagline. It's a considered phrase, coined by our employees, that reflects the values and beliefs that we strive to incorporate on a daily basis and on every project that we pursue. The following Statement of Qualifications document outlines the capabilities, processes, relationships and experience that have allowed us to thrive as a general engineering contractor for the past 15 years.

We have successfully managed over 300 projects valued at more than Two-Hundred Million Dollars (\$200,000,000) since 1996. These projects have ranged in value from Five-Hundred Dollars (\$500.00) to Sixty-Two Million Dollars (\$62,000,000). Each one received the same amount of attention to quality workmanship, customer satisfaction, and safety. Our EMR rating of 0.67 is reflective of this strong commitment to maintaining consistently safe work environments.

At Martin Brothers, we trust in our team's collective expertise and we are prepared to utilize our partnering alliances and subcontractor network to make the commitments necessary to execute on future contracting opportunities. Martin Brothers' continuing philosophy is to partner with all project stakeholders. Partnering for success is part of the culture that we bring to the team and we consider the team to be all parties involved with the project.

Our aggregate bonding capacity is in excess of \$80 Million and our bonding capacity for any single project is \$40 Million. This financial backing gives Martin Brothers the ability to build the work required under most government contracts.

Thank you for reviewing this information, outlining our background and capabilities as a government contractor and considering us for future contracting opportunities. We look forward to working with you.

Sincerely,

*Felipe Martin*

Felipe Martin  
President - Martin Brothers Construction

## Introduction

Thank you for considering Martin Brothers Construction for your organization's projects. Martin Brothers has established itself as one of California's premier general engineering contractors. Martin Brothers is a growing 8(a) and HUBZone Small Business with headquarters in Sacramento and branch offices in San Diego and Albuquerque.

Since 1996, MBC has earned a reputation as an exceptional, high quality, award-winning contractor by successfully completing over 300 projects and more than \$200 million worth of earthwork, levee construction, grading, paving, excavating, concrete work and more, primarily for government and public agencies. With an impressive EMR of just .67, MBC has proven its commitment to safety while establishing true partnering agreements that have helped to build strong working relationships.



Martin Brothers' skilled, in-house trades personnel are essential to our ability to deliver a diverse range of cost-effective heavy civil construction projects. We also incorporate a stringent procurement department in our material purchase and vendor selection process, thereby taking full advantage of competitive pricing and quality service. Furthermore, we believe that incorporating an effective Quality Control Program, embodying experienced personnel and a comprehensive and detailed QC plan is essential to our work. The QC Plan provides procedures and systems to ensure that work is always in compliance with engineering criteria, codes and specifications.

MBC's project philosophy is "Partner for Success". Partnering encourages the team to be proactive rather than reactive and facilitates solutions to unforeseen challenges. In this way, we have established a history of successful project management, utilizing our ability to incorporate a proactive approach to both administrative and field operations. Our key management staff in our home office remains in constant communication with the project team, monitoring its efforts and making regular site visits to ensure that the contract is progressing according to plan. This ability to manage and successfully partner with other firms are the cornerstone principals of our business development plan and key to our success. The purpose of our growth over the past five years has been to focus our efforts on specifically meeting the needs of federal and state clients that desire more efficient, effective and less expensive construction services.



## Corporate Commitment

Martin Brothers' management team is committed to *Safety, Quality, Schedule and Partnering* as a means to achieving success and has a proven track record in regards to health and safety, quality control, and meeting construction scheduling milestones. The company has demonstrated this ability by successfully completing more than 300 projects valued at more than \$200,000,000.00 since 1996. The projects range in value from five hundred dollars (\$500.00) to sixty-two million dollars (\$62,000,000) and each one received constant attention to quality, workmanship, customer satisfaction, and safety. Our Experience Modification Rate (EMR) of 0.67 is reflective of our unyielding commitment to safety.

Martin Brothers' philosophy is "Partner for Success". Partnering for success is part of the culture that we bring to "the team". We consider "the team" to be all stakeholders involved with the project. We have found that the energy on any project is best spent communicating and working together as a team. Partnering encourages the team to be proactive rather than reactive and facilitates solutions to challenges that cannot always be anticipated. With a partnering mindset, challenges result in uniting the team to work toward a common goal and in-turn deliver a successful project.

We prefer to use a formal partnering process to create the partnering culture within the team and develop trust among the team members. Developing that trust is crucial to the success of the project. We believe in "doing what we say and saying what we intend to do".

When Martin Brothers is awarded a contract or project, we do not simply send a team to the site and forget about them. Our key management staff in our home office remains in constant communication with the project team, monitoring its efforts and also making periodic site visits to ensure that the project or contract is progressing to the government's satisfaction.

The successful performance of these complex projects has given Martin Brothers knowledge that places us ahead of others when it comes to managing multiple components of work, overseeing subcontractors, interfacing with clients and other stakeholders in public and private sectors, understanding regulatory agency requirements and implementing compressed project schedules.

## Safety

At Martin Brothers Construction: "We Own Safety" as witnessed by our impressive .67 Experience Modification Rate (EMR). Safety performance is the most visible sign of construction excellence and Martin Brothers' impeccable record of safety speaks for itself. Our safety policy is to provide a safe workplace for employees and to protect the public and client from the hazards associated with construction activities. Martin Brothers' has been recognized by the Engineering & Utility Contractors Association as a Safety Award Program Winner.

Our first rule of safety is:

*"Never walk past an unsafe act or condition."*

Martin Brothers' comprehensive occupational health and safety program was developed to provide the management systems and support necessary to maintain a safe working environment for all employees and our impeccable safety record stands as proof that it works. The program also ensures the proper ongoing training of employees to help meet the goals of the program. Martin Brothers' program meets or exceeds applicable government requirements and regulations.



Several steps are taken to identify and minimize potential health and safety hazards:

- Investigating site and operational history to identify likely physical hazards and contaminants based on chemical use.
- Scheduling safety meetings and training to inform all personnel involved of the potential hazards which may be encountered.
- Erecting safety signs and area designation flags to identify potential hazard areas.
- Utilizing proper protective clothing and respiratory equipment.
- Utilizing breathing zone and ambient air monitoring equipment for identification and quantification of respiratory and explosion hazards.
- Performing routine maintenance on all equipment (including drilling, joist, excavation, electrical and other sampling equipment) and proper maintenance and calibration of monitoring equipment.
- Monitoring for signs of heat or cold stress and providing rest breaks and cooling/heating areas.

Martin Brothers maintains membership in numerous safety organizations and our staff receives annual safety orientation required by OSHA for construction related work. All Martin Brothers superintendents are 40-hour OSHA certified. Martin Brothers also provides continuing education and safety training for all employees.

## Purpose

Martin Brothers is devoted to creating a culture where we proactively look for every opportunity to make a work environment safe. Possible hazards are identified and safety precautions implemented prior to any work being performed. There are four cornerstones that Martin Brothers incorporates into every aspect of a project: Planning, Training, Accountability and Attitude. Each employee must:

- Develop, review and implement viable work plans that incorporate safety and safe operations.
- Participate in all training sessions including daily, weekly and monthly safety meetings and other special training that creates and perpetuates an accident-free environment.
- Accept responsibility to plan, organize and perform work in the safest manner possible, consistent with sound practices.
- Maintain constant “zero tolerance” attitude to identify and eliminate unsafe acts and conditions by correcting them immediately.

Martin Brothers’ on-site project team is supported by highly experienced off-site management and resources to ensure a well-executed job. In addition, Martin Brothers assigns a Safety Manager to every project. The selection of a project Safety Manager is accomplished by matching scope of work to individual qualifications and experience. The Safety Manager is always available to assist the project team as needed. Our managers follow-up continuously to ensure all personnel adhere to our corporate and site safety programs. Martin Brothers’ highly effective safety culture means that you can be assured of zero incident performance work on your project.





## Quality

Martin Brothers consistently achieves quality because it believes in applying its experience to ensure effective communication throughout every project. In fact, communication is the cornerstone on which our track record of quality results stands. Constant contact and close interaction with the client helps us attain top-notch standards of quality and efficiency. Planning throughout every step of a project is key to achieving construction quality assurance and Martin Brothers works side-by-side with its clients, respecting concerns and resolving issues quickly so that work can continue to move forward smoothly. After a project is complete, a final quality inspection is performed and final documentation is submitted to the client to confirm that all project requirements have been met. This process of review not only ensures quality results on the project but also helps Martin Brothers to apply those processes to future work. At Martin Brothers Construction, we clearly define and meet quality requirements throughout all project phases and constantly strive to learn and improve in every aspect of our business. Our core quality objectives include:

- Complying with all contractual and environmental requirements throughout every project.
- Applying processes to motivate our personnel to constantly improve the quality of our services through ongoing training and communication during project work.
- Achieving government quality standards in the organization through consistent implementation of company procedures and processes.
- Ongoing assessment of quality control standards, looking for ways to improve before, during and after every project.

## Schedule and Performance

Martin Brothers' management team has the tools, skill and experience to handle challenging jobs and tight time constraints while surpassing client expectations. Industry standard software tools such as Primavera Project Manager, Contact Manager and Microsoft Office Project are utilized every step of the way ensuring that the work is kept on schedule and that costly redundancies are avoided. Daily meetings are also scheduled to check on progress and keep the lines of communication open. This focus and dedication means that many Martin Brothers projects can be finished ahead of schedule without sacrificing safety or quality.

Estimating is performed with Heavy Bid and cost is tracked on a daily basis with Heavy Job. Each foreman superintendent, project engineer and project manager has a laptop and utilizes these software applications to manage and control cost while helping to increase efficiency.

Martin Brothers' site managers are experienced and have the judgment to resolve unexpected issues that are inevitable on any construction project. This keeps our projects moving forward on schedule when problems do arise.



## Compliance

Martin Brothers is committed to providing safe and healthy work environments. Since our inception, we have achieved that goal on every single project. We have ZERO OSHA recordable accidents in over 250,000 employee hours and have maintained our Experience Modification Rate (EMR) of .67 for the last two years. Our five-year OSHA Recordable Incidence Rate (RIR) is 2.18 and our Lost Workday Incidence Rate (LWDIR) is 0.52. Safety is integrated into everything thing we do. Health and safety, including protection of Martin Brothers employees and the safety of others associated with Martin Brothers projects, is integral to all parts of our business. Martin Brothers has a safety committee that meets regularly to discuss changes in regulations, to find ways to improve the program, and how to get everyone on all projects involved with the culture of safety.





## Awards and Recognition

At Martin Brothers, we pride ourselves on maintaining an unwavering commitment to safety, efficiency and environmental protection. We have been recognized extensively for outstanding achievements and excellence in the construction field. Below is a list of quality, safety and environmental awards received during the past 14 years:

Project/Recipient	Agency/Client	Award	Year
Martin Brothers Construction	Hispanic Business Magazine	100 Fastest Growing Hispanic Companies in the U.S.	2010
Martin Brothers Construction	Hispanic Business Magazine	500 Largest Hispanic Owned Companies	2009
Martin Brothers Construction	Asphalt Service Development Association West	Outstanding Achievement for Best Practices	2008
Martin Brothers Construction/Del Paso Angled Parking	American Public Works Association (APWA)/City of Sacramento	Project of the Year Award	2008
Martin Brothers Construction	US Business Association	Best of Sacramento Contractors	2008
Martin Brothers/ District 3 Pavement Recycling	California Department of Transportation (Caltrans)	Excellence in Transportation Award Maintenance, Pavement Recycling, Cold in Place	2008
Amtrak Folsom Corridor Light Rail Project/ Martin Brothers	Sacramento Regional Transit District	Certificate of Recognition for contribution to success of the project	2006
Folsom and South Sacramento Corridor Light Rail Expansion Projects/Martin Brothers	Sacramento Regional Transit District	Certificate of Recognition for contribution to success of the project	2005
Martin Brothers Construction	Engineering & Utility Contractors Association	Safety Award Program Winner	2002
Martin Brothers Construction	State Compensation Insurance Fund	Safety Award- Lowest Loss Ratio Division I	1997-1998

## Quality Control Program

Martin Brothers is committed to providing quality services and is consistently focused on improvement. Our executive management is actively involved in ensuring that services meet or exceed client expectations and our Quality Assurance/Quality Control (QA/QC) program provides methodology for assuring performance. The QA/QC Program has been implemented on Department of Energy (DOE), Department of Defense (DOD), Bureau of Reclamation (BOR) and private, commercial sector projects with stellar results.

### Overview

Responsibility for project QA/QC remains a line management function. The President/CEO is directly involved with and responsible for the overall QA/QC Program and its ongoing development. These responsibilities include:

- Coordinating the development and updating of the QA/QC program.
- Hiring, developing, and managing Project Engineers and QC Specialists to perform QC duties on projects.
- Assisting project management with developing/implementing training as necessary for QC duties on projects.
- Auditing projects for compliance with designated QC procedures.

Martin Brothers' Project Engineers and QC Specialists are responsible for following and implementing designated QC procedures in the field and reporting problems to management. The staff report to the appropriate Project Director, who is responsible for ensuring technical consistency among these personnel.

### Management System /SOPs

The quality management system is organized to prevent confusion in the lines of authority and avoid assigning personnel conflicting responsibilities. The President/CEO is responsible for implementing and overseeing the Quality Assurance (QA) program. The President/CEO and the designated project QA representative are authorized to stop work if QA objectives are not being achieved.

### Written Protocols

Written protocol standard operating procedures (SOP) and other control measures are used to ensure work is performed to established technical standards. Martin Brothers implements a three-phase quality control system (preparatory, initial, and final control) during execution of all project work. Field instrumentation is maintained and calibrated in accordance with established Martin Brothers protocols. In addition, Martin Brothers utilizes centralized corporate document controls to ensure that documents and records will be protected, maintained, and submitted according to contract specifications.

### Clear Delineation of Key Personnel Authority

All of Martin Brothers' key on-site personnel have clearly delineated responsibilities. Our ability to control job orders, subcontractors, in-house crews and the progress of construction is maintained by key personnel knowing their authority and responsibilities. These authority levels are displayed in the table below:

Personnel and Authority	Program Manager	Project Manager	Quality Control Manager	Estimators	Superintendents
Sign Contractual Documents	X	X			
Authorize Modifications	X	X			
Authorize Field Changes	X	X			
Make Progress Reports	X	X	X		X
Submit Requests for Information	X	X			X
Authority to Direct Subcontractors	X	X	X	X	X





## Overview of Services

Martin Brothers team members have successfully completed civil engineering construction, environmental and geotechnical construction projects in support of federal, state, municipal and industrial clients. Our people thrive on completing projects within budget and schedule while also maintaining safety and quality as the highest priority. Our experience allows us to implement cost effective solutions and never sacrifice quality in resolving our customers' environmental construction problems and challenges.

Martin Brothers Construction has been commended for our quality of work, compliance with performance schedules, and cost control through favorable performance ratings, awards, and repeat work with government agencies. Our strong past performance is indicative of our ability to successfully execute any contract on time and within budget.





Martin Brothers In-House Resources

Martin Brothers’ skilled, in-house trades personnel have the ability to self-perform levee construction and reconstruction, airport construction and reconstruction, recreational flood and erosion control, dikes, earthen dams, coffer dams, sheet piles, slope stabilization, shotcrete, spillways, armoring of slopes, underground utilities, grading, excavation, demolition, formwork, site grading, ADA compliance, concrete, concrete structures, retaining walls, concrete paving, asphalt concrete paving, topsoil, seeding, landscaping, environmental remediation and geotechnical construction. Martin Brothers is confident in our ability to perform complete project management of all required design and construction services required. Martin Brothers provides full-time employment for the following skills:

The Martin Brothers Team Resources	
TEAM MEMBER	MARTIN BROTHERS
Project Managers	9
Civil Engineers	1
Other Professionals	9
Cost Analyst/Schedulers	7
CADD/IT Specialists	5
Construction Manager / Superintendents	12
Administrative & Contracts	4
Trades Personnel	28+
<b>Total</b>	<b>75+</b>

Martin Brothers is signatory to the laborers, operators and masons with additional manpower available through local union halls.



### Asphalt Pavement

Our experienced paving team provides comprehensive design and construction related to the field of pavement design and construction. Our experience ranges from paving small trenches, parking lots and local roads to highways, airports and railroad crossings. Martin Brothers won the Caltrans award for "Excellence in Transportation" in 2008 for Pavement Recycling-Cold in Place Asphalt.



### Concrete Work

Martin Brothers' crews have performed concrete paving on highways, bikeways and other concrete structures. Our crew and equipment can perform everything from small concrete work (curb, gutter, etc.) to large concrete projects (retaining walls, concrete paving, etc.). We also utilize subcontractors as needed. Martin Brothers performed the 12" slab replacement on three projects for Caltrans on I-80 and employs skilled masons that have performed concrete work for ADA compliance projects.



### Grading

Martin Brothers has taken on grading for numerous projects, creating temporary gravel roads and placing gravel on permanent roads. We perform the grading with equipment controlled with Trimble GPS which ensures the design grades are met. We utilize the latest software and Trimble GPS controlled equipment to minimize delays and control the grades for the project. By using in-house design and survey we can recognize grading conflicts before they happen.



## Bridges and Bridge Abutments

Martin Brothers has worked constructing large bridge projects as well as performing smaller structures with its own crews. Martin Brothers' past bridge construction projects include: Garmire Bridge, Watt Ave Bridge, Hazel Bridge, HWY 50 Placerville Bypass and Missouri Flat Overcrossing.



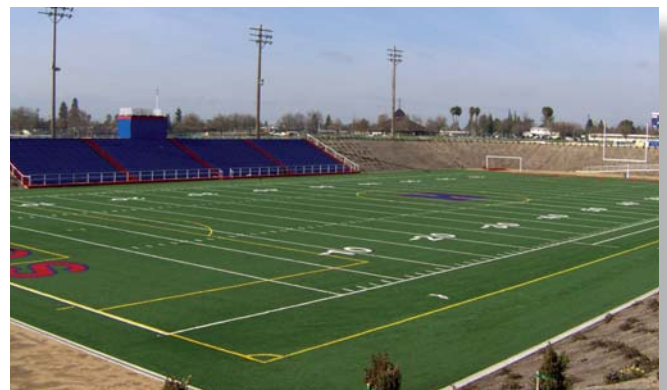
## Curbs, Storm Drainage, Signage, Pavement Markings

Martin Brothers has experience completing road construction and parking lot construction/reconstruction projects. We have constructed projects from the clearing phase to the striping and signage phase and all points in between. All of the electrical, striping and signage is typically subcontracted. If it makes economic sense, we will at times, self-perform the concrete and underground utilities, but that work is often subcontracted as well.



## Outdoor Recreational Facilities, Parks, and Recreation Open Space Improvements

Martin Brothers has constructed numerous park projects, bike trails, tennis courts, play structures, football fields, synthetic football fields, baseball fields, basketball courts, tennis courts, playgrounds, and outdoor recreation areas.



#### Infrastructure

Martin Brothers has performed numerous infrastructure projects since 1996 as an engineering contractor. We have constructed storm drain systems, sewer systems, installed fire water, domestic (potable water) and worked with other contractors in the construction of sewage treatment plants, pump stations and storage tanks. We have the ability to perform the work in-house but if it makes economic sense, we will subcontract this work out.



#### Erosion and Flood Control Projects

Martin Brothers has performed numerous erosion protection projects since 1996 as an engineering contractor. We have constructed levees, dikes, earth dams, coffer dams and detention basins. The Project to the right was performed for the California Department of Water Resources to create a detention basin for flood control.



#### Dam and Levee Rehabilitation

Martin Brothers is experienced in dam and levee rehabilitation projects which typically includes repair of damaged or eroded levee embankments, slope drainage modifications and shoreline restoration. Construction methods include excavation of slump areas or unsuitable materials, installation of stabilization or drainage fabrics and placement of rock slope protection material. Our experience in this area includes projects that have been performed for the public (i.e. USACE, BOR, DWR, etc.) and private sector clients. For example, the project to the right is the Folsom Spillway Safety of Dams Phase II.



## Environmental Remediation

Martin Brothers is task oriented. Whether it is one simple project or a complex, multi-task project, we have the experience and ability to get the job done. We routinely excavate contaminated soil, stabilize sludge ponds, and create wetlands. We thrive on challenges and understand the regulatory constraints associated with environmental remediation. Our project managers are adept at interpreting and implementing specifications in accordance with design parameters. Our experience means we can support all stages of your project from initial technical scoping through completion while meeting your budget, quality, safety and schedule requirements.

## Contaminated Soil Excavation

Martin Brothers has extensive experience in the safe excavation and transportation of contaminated soil. Our staff prepares job specific safety task reports for every project that minimize or eliminate exposure of workers and surrounding environment. When required, air monitoring is utilized to protect all parties' personnel and the environment. All trucks utilized on projects that leave the contaminated site undergo stringent decontamination steps and quality control techniques to prevent contamination from accidentally leaving the project site.



## Soil and Groundwater Remediation

Martin Brothers has the experience to install groundwater pump-and-treat systems. These are turn-key systems including all mechanical, piping, electrical and instrumentation systems. After completion of installation, Martin Brothers can provide Operations and Maintenance (O&M) services as required by the client. Our soil remediation expertise includes, but is not limited to, chemical oxidation systems, bioremediation and steam treatment.

## Stream Restoration

Martin Brothers has the specialized equipment and experienced staff to perform stream restorations under the most difficult conditions. Our staff is trained to protect the ecosystems surrounding the stream restoration project and provide an ecologically friendly project. All required permits are obtained, restoration plan specifications and regulatory codes are carefully studied and a site specific restoration construction plan is developed.

## Equipment

Martin Brothers' equipment fleet is valued at over \$4,000,000.00 dollars and is comprised of conventional and specialized heavy construction equipment. Our specialized equipment is heavily centered on earthwork and paving. We continually update and maintain our equipment to meet the demands of our industry. Our reliable fleet of equipment means we always come prepared to meet the project and client needs.



Equipment Type	Quantity
1/2 Ton Trucks	14
3/4 Ton Trucks	16
1 Ton Trucks	10
1.5 Ton Trucks	6
2 Ton Trucks	8
Water Trucks	2
Mechanics Trucks	4
Lube & Fuel Trucks	2
Equipment Transport	1
Bobtail Truck	5
Transfers	1
Trailers	10
Excavators	4
Dozers	3
Off Road Rock Trucks	2
Motor Graders	1
Loaders	6
Water Pulls	1
Scrapers	2
Compactors	1
Pavers	4
Shoulder Machines	1
Rollers	10
Skid Steers	4
Skip Loaders	5
Backhoes	4
Concrete Roll Screed	1

## Key Personnel

Martin Brothers' staff of professionals includes project managers, project engineers, site managers, site superintendents, quality control engineers, safety engineers, equipment operators and labor support. Our project managers and supervisors are recognized leaders in constructing levees, highways, airport runways, roads, bridges, coffer dams, underground utilities, and other civil engineering work along with extensive experience in environmental remediation and geotechnical construction services.

Our capabilities are exemplified through our strong leadership, experience and dedication starting with our President/CEO, Felipe Martin. Our company is focused on professional development by encouraging our personnel to advance their skills and knowledge of our industry through continuing education, specialized training and seminars, and affiliations with professional organizations. All of our key personnel, at a minimum, have certifications for:

- OSHA 40
- HAZWOPER
- Confined Space
- OSHA 10
- Supervisory
- First Aid/CPR





Note: This includes only a brief summary of our key personnel, training, certifications, and experience. Detailed resumes are available upon request.

Name	Title	Years Experience	Education, Training, Affiliations	Areas of Expertise
Felipe Martin	Principal	20	<ul style="list-style-type: none"> <li>USACE CQM</li> <li>SWPPP</li> <li>OSHA 40</li> <li>First Aid, CPR</li> <li>Heavy Bid</li> <li>Heavy Job</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Dam and Levee</li> <li>Rehabilitation</li> <li>PCC Paving</li> <li>AC Paving</li> <li>Concrete Work</li> </ul>
Felix Martin	Equipment Operations	27	<ul style="list-style-type: none"> <li>Operating Engineers</li> <li>Heavy Equipment Mechanic</li> </ul>	<ul style="list-style-type: none"> <li>Equipment Maintenance</li> <li>Employee Safety</li> <li>Equipment Safety</li> </ul>
William Martin	Program Manager	20	<ul style="list-style-type: none"> <li>USACE CQM</li> <li>SWPPP</li> <li>OSHA 40</li> <li>HAZWOPER,</li> <li>First Aid, CPR</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Dam and Levee Rehabilitation</li> <li>PCC Paving</li> <li>AC Paving</li> <li>Concrete Work</li> </ul>
Chuck Aldridge	Chief Estimator	26	<ul style="list-style-type: none"> <li>B.S. Construction Management</li> <li>USACE CQM</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Dam and Levee Rehabilitation</li> <li>PCC Paving</li> <li>AC Paving</li> <li>Concrete Work</li> </ul>
John Hill	Project Manager/ Scheduler	36	<ul style="list-style-type: none"> <li>B.S. Civil Engineering</li> <li>Primavera Certified Scheduler</li> <li>USACE CQM</li> </ul>	<ul style="list-style-type: none"> <li>Site Development</li> <li>Utilities</li> <li>Suspension Bridges</li> <li>Water and Waste Water Treatment Plants</li> <li>CPM Scheduling</li> <li>Risk Management</li> </ul>
Alan Larson	Corporate Safety Officer	35	<ul style="list-style-type: none"> <li>B.S. Psychology</li> <li>CSP Board Certified Safety Professional</li> <li>Construction Management</li> <li>Asbestos Supervisor</li> </ul>	<ul style="list-style-type: none"> <li>Occupational Health and Safety</li> <li>Loss Control</li> <li>Safety Training OSHA Compliance</li> </ul>
John Echols	Project Director	25	<ul style="list-style-type: none"> <li>B.S. Construction Management</li> <li>USACE CQM</li> <li>Storm Water Management</li> <li>Primavera Contract Manager</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Dam and Levee Rehabilitation</li> <li>Groundwater Remediation</li> <li>Asphalt Concrete Paving</li> <li>PCC Structures</li> </ul>
Brandon Maurer	Superintendent/ Safety Coordinator	15	<ul style="list-style-type: none"> <li>B.A. Sacramento State University</li> <li>OSHA 30</li> <li>First Aid, CPR, SWPPP,</li> <li>Competent Person Training</li> <li>Confined Space Training</li> <li>GPS Training</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Dam and Levee Rehabilitation</li> <li>Groundwater Remediation</li> <li>Asphalt Concrete Paving</li> <li>PCC Structures</li> </ul>

# Statement of Qualifications



Name	Title	Years Experience	Education, Training, Affiliations	Areas of Expertise
Brian Choate	Project Engineer	7	<ul style="list-style-type: none"> <li>B.S. Construction Management</li> <li>USACE CQM</li> <li>Storm Water Management</li> <li>Primavera Contract Manager</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Dam and Levee Rehabilitation</li> <li>Groundwater Remediation</li> <li>Asphalt Concrete Paving</li> <li>PCC Structures</li> </ul>
Erik Bardet	Project Engineer	5	<ul style="list-style-type: none"> <li>B.S. Civil Engineering</li> <li>Primavera Certified Scheduler</li> <li>USACE CQM</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Concrete Structures</li> <li>Civil Engineering</li> <li>Estimating</li> <li>Paving</li> <li>Scheduling</li> </ul>
Ben Rodriguez	Project Engineer	6	<ul style="list-style-type: none"> <li>B.S. Construction Management</li> <li>USACE CQM</li> <li>Storm Water Management</li> <li>Primavera Contract Manager</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Dam and Levee Rehabilitation</li> <li>Groundwater Remediation</li> <li>Asphalt Concrete Paving</li> <li>PCC Structures</li> </ul>
Kelly Martinez	Project Engineer	3	<ul style="list-style-type: none"> <li>B.S. Construction Management</li> <li>USACE CQM</li> <li>Storm Water Management</li> <li>Primavera Contract Manager</li> </ul>	<ul style="list-style-type: none"> <li>Earthwork Construction</li> <li>Paving</li> <li>Concrete Structures</li> <li>Erosion Control</li> <li>Water Resources</li> <li>Environmental Engineering</li> </ul>
Ed Nelson	Project Manager	26	<ul style="list-style-type: none"> <li>DeVry Institute of Technology- Phoenix , Arizona, Associate of Arts, Electronics, 1984</li> <li>USACE Construction Quality Management,</li> <li>Nuclear Testing Equipment Certification</li> <li>Timberline Construction Management</li> <li>Hazardous Waste Operation Supervisor Training</li> <li>SWPPP</li> <li>OSHA</li> <li>First Aid, CPR</li> </ul>	<ul style="list-style-type: none"> <li>Underground Sewer Water</li> <li>Storm Drain</li> <li>Electrical &amp; Communications</li> <li>Welded Steel Raw Water Transmission Lines</li> <li>Deep Gravity Sewer Pipe</li> <li>Asphalt Paving</li> <li>Concrete Work</li> <li>Tunnel Grouting</li> <li>Building Relocation</li> <li>Trench Blasting</li> <li>Surge Tower Construction</li> </ul>

## Key Project Experience

Martin Brothers’ level of repeat business and high performance ratings provides compelling evidence that our clients are satisfied with our performance. Part of this equation is the fact that our clients agree that we are easy to work with, proactive in problem resolution and responsive to evolving and emerging requirements.

<b>Client Type</b>	<b>Number of Projects</b>
<b>Federal</b> (BoR, DoD, USACE)	9
<b>State</b> (CA Department of Water Resources, Caltrans)	106
<b>Regional</b> (Regional Transit)	18
<b>Local/Municipal</b> (Counties and Cities)	128
<b>Commercial</b>	31


Several examples of projects that have been successfully completed by Martin Brothers’ team members include:

- Folsom Safety of Dams Phase II Spillway Construction
- California Department of Water Resources Detention Basins
- UEDA Levee and Parkway Reconstruction
- Antelope Creek Levee and Bike Way Reconstruction
- UC Davis Bike and Pedestrian Bike Path Construction
- Del Paso Road Reconstruction for Angled Parking, APWA Award winner 2008
- Stockton Blvd Rehabilitation, Total Road Reconstruction
- Pride, Quality and Commitment to Excellence
- Upper Main Street Rehabilitation

# Statement of Qualifications




## CORPORATE EXPERIENCE

<b>Firm Name:</b>	Martin Brothers Construction	
<b>Project Number / Title / Location:</b>	09CC200174 Folsom Dam Emergency Spillway Phase 2, Folsom, CA	
<b>Project Description:</b>	 <p>Martin Brothers Construction has been contracted to construct the Emergency Spillway at the Folsom Dam. The project includes</p> <ul style="list-style-type: none"> <li>• 1,800,000 CY Common and Rock Excavation</li> <li>• 6,800 CY Concrete for Cofferdam</li> <li>• 700,000 CY Fill for Dikes, Earth Dams,</li> <li>• 100,000 CY Rip Rap, Make &amp; Place on slopes</li> <li>• Removal of Asbestos</li> <li>• Removal of Lead coated pipe</li> <li>• Soil Nail</li> <li>• Anchors</li> <li>• Blasting</li> <li>• Mesh Netting</li> <li>• NPDES Permit for Storm Water</li> <li>• US Army Corps 401, 403 &amp; 404 Permits</li> </ul>	
<b>Relevance of Performance to this Project:</b>	Erosion Project, Flood Control Project, Earth Dams, Dikes, Spillway, Bridges, Cofferdams	
<b>Type of Contract:</b>	Bid Build	
<b>Nature of Firm's Responsibility:</b>	Prime Contractor – MBC performed all the embankment of material to create, earth dams, dikes, and stockpiles. MBC performed all the production and placement of Rip Rap, storm drain installation, erosion control placement, and managed all the subs.	
<b>Project Owner's Name &amp; Contact Info.</b>	Bureau of Reclamation 1140 West Wood St. Willows, CA 95988-0988 POC: Erik Danger 530-934-1333 Email: <a href="mailto:edanger@mp.usbr.gov">edanger@mp.usbr.gov</a>	
<b>Contract Dates:</b>	Original / Actual Start	Original / Actual Completion
	02/2009 05/01/06	12/04/10
<b>Describe the contract performance period set forth in the contract, time growth during contract performance, if any, and the number of days from the start of the project to acceptance by the client/government agency.</b>	This project is ahead of schedule and is anticipated to be completed on 09/15/10. We have value-engineered some items and accelerated the project to an estimated early completion	
<b>Construction Cost:</b>	Award:	Construction Cost:
	\$62,587,197.00	N/A
<b>Describe the project cost growth during contract performance</b>	The project has varying geology that will impact the cost. Some of the items will overrun to deal with the geology.	
<b>Provide information on problems encountered on the project and the Offeror's corrective action. Identify &amp; describe any warranty issues?</b>	The major issue encountered on this project was the late start of the project due to the Folsom Lake level. In cooperation with the agency a re-sequencing of work allowed for other work to be performed thus eliminating the impact.	




**CORPORATE EXPERIENCE**

<b>Firm Name:</b>	<b>Martin Brothers Construction</b>	
<b>Project Number / Title / Location:</b>	C51358 Detention Basin, City of Woodland, CA	
<b>Project Description:</b>	<p>Martin Brothers Construction was contracted to create a detention basin for the Department of Water Resources. The contract included clearing and grubbing ten acres, moving 60,000 cubic yards of material, seeding three acres, installing 500 LF of silt fence and gate. This contract was a fast track project that needed to be constructed before the rains the contract time was 20 days, project was finished in 10 days.</p> <p>Work Included:</p> <ul style="list-style-type: none"> <li>● Clear and grub 10 acres</li> <li>● Move 60,000 CY of material and off haul</li> <li>● Seed 3 Acres</li> <li>● Install 500 LF silt fence</li> <li>● Install gate</li> <li>● NPDES Permit for Storm Water</li> </ul>	
		
<b>Relevance of Performance to this Project:</b>	Flood Control Project, Earth Moving, Erosion Control, Security Gate, Fast response, fast performance without sacrificing quality.	
<b>Type of Contract:</b>	Bid Build	
<b>Nature of Firm's Responsibility:</b>	Prime Contractor – MARTIN BROTHERS CONSTRUCTION self performed all of the work on this project	
<b>Project Owner's Name &amp; Contact Info.</b>	Department of Water Resources 6550 North Pioneer Woodland, CA 95776 POC: Mark Cocke 530 661-5985 Email: <a href="mailto:mark.cocke@cityofwoodland.org">mark.cocke@cityofwoodland.org</a>	
<b>Contract Dates:</b>	<b>Original / Actual Start</b>	<b>Original / Actual Completion</b>
	10/08/07 – 10/08/07	10/28/07 – 10/18/07
<b>Describe the contract performance period set forth in the contract, time growth during contract performance, if any, and the number of days from the start of the project to acceptance by the client/government agency.</b>	The project was based on a 20-day work schedule including submittals. The actual work was completed in ten days and the project was completed two days ahead of schedule.	
<b>Construction Cost:</b>	<b>Award</b>	<b>Final</b>
	\$290,200.00	\$297,789.60
<b>Describe the project cost growth during contract performance</b>	Additional excavation was directed by the agency.	
<b>Provide information on problems encountered on the project and the Offeror's corrective action. Identify &amp; describe any warranty issues?</b>	The project was started during the rainy season which impacted the project at times. Martin Brothers Construction placed base rock in critical areas to prevent the rains from stopping the work and changed the equipment from scrapers to excavators to keep the project moving forward.	

# Statement of Qualifications




## CORPORATE EXPERIENCE

<b>Firm Name:</b>	Martin Brothers Construction	
<b>Project Number / Title / Location:</b>	90004-6130-0090 Antelope Creek Levee and Bike Trail, Roseville, CA	
<b>Project Description:</b>	<p>Construction of Bike Trail</p> <p>Work Included:</p> <ul style="list-style-type: none"> <li>● Removal of existing bridge and construction of new bridge</li> <li>● Roadway excavation Levee work</li> <li>● Asphalt Concrete (type A)</li> <li>● Class 2 aggregate base</li> <li>● PCC Pavement (Bike Trail)</li> <li>● Minor concrete (Slope Paving)</li> <li>● Minor concrete (Channel Lining)</li> <li>● Minor concrete(Sidewalk and Curb Ramp)</li> <li>● Shotcrete</li> <li>● Striping</li> <li>● Storm Drain</li> <li>● Install 2 gates and bollards</li> </ul>	
		
<b>Relevance of Performance to this Project:</b>	Flood Control, Site Development, and Recreation	
<b>Type of Contract:</b>	Bid Build	
<b>Nature of Firm's Responsibility:</b>	Prime Contractor - MBC performed all of the work on this project except the striping and permanent erosion control	
<b>Project Owner's Name &amp; Contact Info.</b>	City of Roseville 311 Vernon Street Roseville, CA 95678 POC: Marty Jackson 916-784-3900 Email: <a href="mailto:marty_jackson@urscorp.com">marty_jackson@urscorp.com</a>	
<b>Contract Dates:</b>	Original / Actual Start	Original / Actual Completion
	07/31/06	07/25/07
<b>Describe the contract performance period set forth in the contract, time growth during contract performance, if any, and the number of days from the start of the project to acceptance by the client/government agency.</b>	The project was adjacent to Antelope Creek. Due to possible flooding and weather conditions, the project needed to be performed during the dry season. The project was suspended for the winter, started and finished during the summer. All of the work was performed within the contract period.	
<b>Construction Cost:</b>	Award:	Final:
	\$1,059,407.00	\$1,075,258.79
<b>Describe the project cost growth during contract performance</b>	The original designed alignment was incorrect and MBC discovered the conflict prior to construction as we were doing the layout with our Trimble GPS system. The redesign required additional grading and paving.	
<b>Provide information on problems encountered on the project and the Offeror's corrective action. Identify &amp; describe any warranty issues?</b>	MBC utilized the Trimble GPS system to assist us and the agency in the construction of the project. The agency was in charge of performing the survey on this project and missed a conflict with a gas line. With the use of the GPS, we discovered the conflict prior to construction were able work in other areas until it was redesigned. This avoided costly rework to the agency. The project was built adjacent to a creek and a landfill and cracks two to three inches deep and up to ten feet in length started to develop. MBC performed the repairs with no cost to the agency though not at fault.	



**CORPORATE EXPERIENCE**

<b>Firm Name:</b>	Martin Brothers Construction	
<b>Project Number / Title / Location:</b>	HB 16 UEDA Levee Reconstruction and Bike Trail, Sacramento, CA	
<b>Project Description:</b>	<p>The project consisted of reconstruction levees and constructing a concrete and asphalt concrete bike path. The work included clearing and grubbing, importing approximately 36000CY of levee material, 6500 CY of roadway excavation, concrete paving, asphalt concrete paving, storm drain reconstruction, installation of domestic water and drinking fountains, landscaping, installation of four gates and bollards, and striping and markers.</p>	
		
<b>Relevance of Performance to this Project:</b>	Flood Control and Recreation	
<b>Type of Contract:</b>	Bid Build	
<b>Nature of Firm's Responsibility:</b>	Prime Contractor – Martin Brothers Construction performed all work on this project except markers and striping.	
<b>Project Owner's Name &amp; Contact Info.</b>	City of Sacramento Dept of Water Resources 927 10th Street, Suite 100 Sacramento, CA 95814 POC: Steve Tuthill 916-565-1192 Email: <a href="mailto:stevet@valicooper.com">stevet@valicooper.com</a>	
<b>Contract Dates:</b>	Original / Actual Start	Original / Actual Completion
	09/02/06	11/25/06
<b>Describe the contract performance period set forth in the contract, time growth during contract performance, if any, and the number of days from the start of the project to acceptance by the client/government agency.</b>	Despite some variances encountered, the project was completed ahead of schedule.	
<b>Construction Cost:</b>	Award	Final
	\$1,975,882.00	\$2,129,814.00
<b>Describe the project cost growth during contract performance</b>	The increase was due to some existing drains that were unknown at the time of bid. These were discovered during the excavation and repaired.	
<b>Provide information on problems encountered on project and the Offeror's corrective action.</b>	During the excavation, we encountered an old French drain system that had been installed and was in need of repair. The redesign and repairs were performed by Martin Brothers Construction and the project was completed on time. There were no warranty issues.	
<b>Identify &amp; describe any warranty issues?</b>		



## Office Directory

If you are interested in any additional information regarding Martin Brothers or have any other questions, please contact us at one of our three office locations nearest you:

### MARTIN BROTHERS CORPORATE OFFICE:

#### Sacramento, CA Office:

20 Light Sky Court  
Sacramento, CA 95828  
Phone: 916-381-0911  
Fax: 916-381-0611  
Contact: Mr. Felipe Martin, President/CEO  
Email: [fmartin@martinbrothers.net](mailto:fmartin@martinbrothers.net)

#### San Diego, CA Office:

1133 6<sup>th</sup> Ave, 2<sup>nd</sup> Floor Suite 206  
San Diego, CA 92101  
Phone: 619-955-8362  
Fax: 619-955-8320  
Contact: Shae Moseley  
Email: [smoseley@martinbrothers.net](mailto:smoseley@martinbrothers.net)

#### Albuquerque, NM Office:

6565 Americas Parkway, NE Suite 200  
Albuquerque, New Mexico 87110  
Phone: (505)563-5817  
Fax: (505)563-5819  
Contact: Michelle Lujan  
Email: [abq@martinbrothers.net](mailto:abq@martinbrothers.net)



**ZURICH**

Zurich North America Surety  
560 Mission Street, Suite 2400  
San Francisco, Ca. 94105  
Phone: (415)538-7100  
Fax: (415)538-7366

June 22, 2010

**Re: Martin Brothers Construction  
Statement of Qualification**

Dear Sirs:

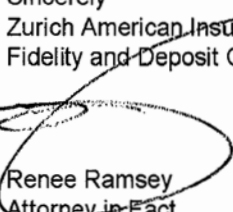
Zurich American Insurance Company and/or its subsidiary, Fidelity and Deposit Company of Maryland, have provided surety credit to Martin Brothers Construction for single projects of \$40,000,000. and an aggregate uncompleted backlog of \$80,000,000. Zurich/F&D is rated "A" (Excellent) with a financial size category of **XV** (\$2 billion +) by AM Best and has a US Treasury Limit exceeding \$400 million.

If Martin Brothers Construction is awarded a contract for projects falling within the identified ranges and requests that we provide the necessary Performance and/or Payment Bonds, we will be prepared to execute the bonds subject to our acceptable review of the contract terms and conditions, bond forms, appropriate contract funding and any other underwriting considerations at the time of the request.

Our consideration and issuance of bonds is a matter solely between Martin Brothers Construction and ourselves, and we assume no liability to third parties or to you by the issuance of this letter.

We trust that this information meets with your satisfaction. If there are further questions, please feel free to contact me.

Sincerely  
Zurich American Insurance Company  
Fidelity and Deposit Company of Maryland



Renee Ramsey  
Attorney in Fact

cc: Timothy J. Jacobson, Zurich  
Felipe Martin, Martin Brothers Construction



***Martin Brothers  
Construction***

[www.martinbrothers.net](http://www.martinbrothers.net)

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